

# ASIA'S YACHTING LEADERS 2026

*Featuring over 20 new entries and spanning from the UAE to Indonesia and up to Japan, the new edition showcases yacht and shipyard owners, marina managers and show organisers, sailors, dealers and brokers, along with other key people in the region's luxury yachting network.*



**Yousuf AL HASHIMI**  
(UNITED ARAB EMIRATES)

A Master Scuba Diver, participant in international regattas and superyacht charterer, Al Hashimi has been Managing Director and Partner of Phoenix Yacht Management since 2023. He studied Political Science at Concordia University in Montreal, Canada, before returning to the UAE. As well as working in the Vice President's Office for Political Affairs, he established his first business in 2008, since when his entrepreneurial journey has involved his passions for sports, events and the maritime world. As the co-founder and owner of Ahdaaf Sports, he has made significant contributions to UAE's sports and events industry, and is now influencing the yachting sector with Phoenix.

**Richard ALLEN**  
(THAILAND)

It has been quite a year for Allen, who in early 2025 was appointed CEO of Boat Lagoon Yachting, Southeast Asia's largest yacht dealership and a long-time representative of Princess, Jeanneau and Sacs. The Brit is also a co-owner of Fairview Yachting, which represents Bali Catamarans and is the umbrella owner of Simpson Yacht Charter Thailand. An experienced sailor, Allen began his career in the UK, where he was Sales Manager at both Sunsail (2000-03) and Ancasta (2003-12). In 2012, he moved to Hong Kong to join Simpson Marine (2012-24), where his position evolved from Groupe Beneteau Sales Manager to Group Sales Director, Group General Manager and COO.

**Tom ALLEN**  
(HONG KONG)

Allen is now Simpson Marine's Country Sales Manager for both Hong Kong and China, having previously been Head of Sales for Hong Kong. He enjoyed another successful sales year in 2025, with major sales including Asia's first Sanlorenzo SL120A. Allen is now celebrating 10 years at Simpson Marine after joining the company in 2016 following his move to Hong Kong. Born in London, his childhood included time on the northeast US coast of Maine, sailing dinghies and small keelboats. After university, working in coastal cities around the US, time off was spent sailing, fishing and power-boating. In Hong Kong, he enjoys time off on the water, exploring on his Highfield RIB.

**Erwin BAMPS**  
(UNITED ARAB EMIRATES)

In April 2025, Bamps returned to Gulf Craft Group as CEO, having initially spent 17 years with the Middle East's leading yacht builder from 2002-18. Starting his career in his native Belgium, Bamps worked for Omron, joined Barco as Sales Manager for Southeast Asia and the Far East, then was based in the Philippines and UAE as Hutchison Whampoa's General Manager – Pan-Asian Systems. His time in Dubai led to him joining Gulf Craft in January 2002 as Executive Manager, rising to COO in late 2009 and then CEO in 2014. In November 2018, he joined Groupe Beneteau as Prestige Vice-President, overseeing the launches of the X-Line of motoryachts and M-Line of multihulls.

**Araya BANLANG**  
(THAILAND)

Araya is the founder and CEO of newly formed Dreamer Marine, which had its official launch at the 2026 Thailand Boat Festival at Phuket Boat Lagoon. The company is developing a fully managed and crewed fleet of new yachts that can be chartered or owned through a fractional ownership programme for private and corporate clients including luxury hotels and resorts, and branded residences. Araya has developed expertise in long-term planning, corporate strategy and value-driven investment through 11 years in the banking sector (Kasikornbank, TMB, SCB) and six years in emerging energy technologies.

**Nigel BEATTY**  
(MONACO / JAPAN)

Beatty has been Chairman of the Asia Pacific Superyacht Association since 2016. After serving in the Royal Navy, the Brit was a superyacht captain for nine years before coming ashore in 2004 and establishing Super Yacht Logistics, which evolved into the six-company SYL Group within a decade. In 2016, he launched the Japan branch of the Yachtzoo brokerage firm and later added Monaco branches for SYL and Azure Yacht Crew Health. Through SYL Monaco he has spearheaded a seven-company consortium that funded and is now developing Superyacht Base Kobe, Japan's only dedicated superyacht marina. Beatty lives in Monaco and frequently spends time in Kobe and the Cotswolds (UK).

**Mohammed ALSHAALI**  
(UNITED ARAB EMIRATES)

Alshaali is Chairman of Gulf Craft, which he co-founded in 1982 and developed into the Middle East's most prolific yacht builder, now producing the Majesty, Nomad, Oryx and SilverCat brands. A businessman and diplomat with over 35 years of experience in international relations – including serving as the UAE's Ambassador in New York, Washington, Geneva, Canada and Mexico, and as Minister of State for Foreign Affairs – Alshaali retired in 2008 and devoted himself to Gulf Craft, which grew into one of the world's biggest motoryacht builders. Each year, Alshaali oversees the company's many debuts at the Dubai show followed by Europe premieres in Cannes and Monaco.

**Jesus 'Jun' AVECILLA**  
(PHILIPPINES)

Co-founder and Commodore of the Subic Sailing Club (SSC), Avecilla is also a founding member of Ocean Racing Club of the Philippines (ORCP), organiser of the annual BPI Private Wealth Signature Yacht Race Series. As owner and skipper of the Beneteau First 36.7 *Selma Star*, he leads the Subic Sailing Team, which includes his sons Marcus and Zed. Having finished third overall in the inaugural 2023-24 series, *Selma Star* won the first two events of the 2024-2025 circuit, the Corregidor Cup and Busuanga Cup, winning the latter event for the fifth successive time. The Boracay 200 and Subic Regatta are the other events in the series, whose third season runs from late January to April 2026.

**Suhaimi BADRI**  
(SINGAPORE)

Asiamarine's Country Head for Singapore and a Sales Broker for Fraser, Badri leads the companies' office in ONE°15 Marina Sentosa Cove. He also works extensively across neighbouring Southeast Asian countries and has been instrumental in expanding Fraser and Asiamarine's presence in Malaysia, supporting both private ownership and charter-driven strategies, and managing cross-border transactions while guiding a new generation of Asian yacht owners. Renowned for his hands-on approach, often personally attending inspections, surveys and handovers, he also continues to explore complementary ventures aligned with the yachting lifestyle.

**Olivier BESSON**  
(HONG KONG)

Besson is founder and CEO of Asia Yachting, whose portfolio includes Prestige, Fountaine Pajot and Nautique across selected markets. As well as a strong presence at the Lantau Yacht Club Boat Show and Hong Kong International Boat Show last year, Asia Yachting hosted its own multi-yacht events at Gold Coast Yacht & Country Club (March), Club Marina Cove (June) and Repulse Bay (November), and led Nautique's sponsorship of the record-breaking IWWF Asia Wakefest Hong Kong. Besson arrived in Hong Kong as an automotive engineer in 2005 and two years later the Frenchman founded Asia Yachting, which also has strong brokerage and yacht-management divisions.

**Michael BOGNIER**  
(HONG KONG)

As Sales Manager for NextWave Yachting since 2022, having joined a year earlier, Bognier lived up to his reputation as a rising star in the industry with the sale of a Custom Line Navetta 37 in early 2025. He then sold a Benetti B.Yond 37M in his role as a Yacht Broker for Northrop & Johnson Asia-Pacific, before being promoted to Sales Manager in July. Frequently collaborating on projects with Sales Director Jeffrey Chan, Bognier is hands-on and technically-minded, having been an avid boater since childhood. With roots in both Hong Kong and Italy, the Eurasian has lived in the US and Switzerland, where he earned a Hospitality Management degree from Glion Institute of Higher Education.

**Alister BRUNSKILL**  
(SINGAPORE)

Boat Lagoon Yachting's Country Head for Singapore enjoyed a strong 2025, overseeing three new Princess handovers including a Y85, S72 and F65. He also secured the sale of another Princess F65, scheduled for delivery in 2026, which will be the fourth unit of this model in Singapore. Born and raised in Indonesia, Brunskill moved to the UK to study at the University of London, graduating with a Master's degree. He went on to spend six years at the Princess shipyard as International Sales Manager for the Americas and Asia-Pacific. In 2013, he joined Boat Lagoon Yachting in Phuket, before relocating to Singapore in 2016 to lead the company's local operations.



**Thomas CACHERA**  
(PHILIPPINES / INDONESIA)  
Cachera is the long-time CEO of Europa Yachts, which represents Azimut, Aquila, Axopar, Beneteau and Lagoon in the Philippines. In 2025, the company expanded its reach as it was appointed by Azimut, Aquila and Beneteau as their representative in Indonesia, where Europa Yachts has a partnership with Alvin Gozali, whose portfolio includes landmark developments such as Thamrin Nine. In December 2025, Europa Yachts was named Best APAC Dealer by Aquila. The company is also one of Lagoon's most significant global dealers and organiser of the Lagoon Escapade, while it also hosted the country's first Beneteau Rendezvous.



**Maria CARRILLO**  
(HONG KONG)  
The hands-on driving force of Club Marina Cove, Carrillo has worked at the Sai Kung marina since 1990, having previously worked in the hotel industry. As Assistant General Manager, she manages the clubhouse and the marina, and is responsible for in-water and on-land matters. She is also the principal organiser of the annual Hong Kong International Boat Show, which has again proved a cornerstone of the local calendar since resuming in late 2023 after a six-year break. The December 2025 edition was another success, attracting 50 boats in the water and about 5,000 visitors. Marina Cove also frequently hosts private shows organised by individual dealers and brands.



**Victor CHA**  
(HONG KONG)  
Chairman of HKR International, Cha is the mastermind behind the Lantau Yacht Club in Discovery Bay, which in 2025 was accredited by MIA as both a 5 Gold Anchor Platinum Marina and Superyacht Ready Marina – both firsts for Hong Kong. Last October, Cha was among VIPs attending the opening ceremony of the third and biggest edition of the Lantau Yacht Club Boat Show – Festa Nautica. A yachting enthusiast, Cha has a vision to promote yachting in Hong Kong and strengthen the city's position as Asia's hub for the leisure boating industry. As a lifestyle curator, Cha and his team have a proven track record of leading premium property developments and lifestyle projects.



**Julian CHANG**  
(SINGAPORE)  
Chang is a Board Director of The International SeaKeepers Society, and founder/President of SeaKeepers Asia and its Songwriting Competition. He is also the founder of The Ocean Collective Summit, whose fourth edition was held last October at Sheraton Towers Singapore, in collaboration with Fabien Cousteau. The two-day summit concluded with SeaKeepers Asia's annual Awards Night. Chang has a share of the 39m *Star of the Sea* yacht and the 68ft *Legend*, dedicating a portion of charter fees to SeaKeepers Asia for children's education in marine conservation. He is a Senior Advisor for Burgess in Asia and MD of Raffles Yacht Group, which has representation in 18 offices worldwide.



**Frankie CHAU**  
(HONG KONG)  
Chairman and co-founder of NextWave Yachting, Chau played a key role in the company's late 2023 acquisition of Lee Marine and Northrop & Johnson Asia-Pacific. NextWave represents Princess Yachts Hong Kong in a collaboration with SunAzure, while the dealership's new yachts portfolio also includes Beneteau motorboats, Invictus, Capoforte and Excess. Chau grew up boating in Hong Kong with his parents then moved to the US when he was 15. He has a Master's degree in Corporate Finance from Boston University, and after returning to Hong Kong was an Auditor with Deloitte before later setting up NextWave.



**Su Lin CHEAH**  
(MALAYSIA)  
As Regional Representative, Asia Pacific for the International Council of Marine Industry Associations (ICOMIA), Cheah leads the development of ICOMIA's strategic presence and representation throughout the region. She oversees the Council's initiatives and programmes while representing the interests of its Members. With a strong commitment to collaboration and collective strength of the industry, Cheah leverages over 30 years of cross-industry experience spanning yacht brokerage and brand management including leadership in distribution development for Brunswick Boat Group in Asia. Before joining ICOMIA in 2023, Cheah provided consultancy services to the marine industry.



**Jeffrey CHAN**  
(HONG KONG)  
Sales Director and a co-founder of NextWave Yachting, whose brands include Princess, Beneteau power, Invictus, Capoforte and Excess, Chan is also Sales Director of Northrop & Johnson Asia-Pacific. Last year, Chan worked with Sales Manager Michael Bognier on the sale of the Benetti B.Yond 37M *Never Say Never Again* and other transactions. With a finance and investment background, he worked for AXA and Standard Chartered before joining NextWave in 2012. A lifelong watersports enthusiast, Chan is an experienced JetSurf racer who competed in MotoSurf WorldCup series events in 2017 and 2018.



**Samantha CHAN**  
(HONG KONG)  
Chan is Head of Marine Business for DCH Marine, the Asia-Pacific representative of Sunseeker, Saxdor and Williams Jet Tenders. Established in 2013 and headquartered in Hong Kong, DCH Marine is a member of Dah Chong Hong Holdings, a major importer and distributor of food, electrical appliances, vehicles and healthcare solutions across Greater China and Southeast Asia. Chan spent five years with Avis Macau and five years with Swire Group before joining Dah Chong Hong in 2017 and working in the DCH Mobility division, first as Head of Motor Leasing and most recently as Deputy General Manager.



**Vivian CHAN**  
(HONG KONG)  
Chan is the founder and Director of VP Yachts, which represents Pearl, Dufour, Sessa and Pyxis, plus Awake electric surfboards and eFoils. Last year, the company exhibited at the Lantau Yacht Club Boat Show and the Hong Kong International Boat Show. One of the principal organisers and sponsors of the popular Asia Night during the Cannes Yachting Festival, Chan regularly attends international boat shows including in Dusseldorf, Singapore, Shanghai, Monaco, Genoa and Amsterdam. She is also General Manager of her family's Sun Hing Shipyard service facility, which was founded by her father Chan Ki in 1981 and has served as Dufour's North Asia service centre since 2020.



**Howard CHEN**  
(HONG KONG)  
Chen is the CEO and co-founder of NextWave Yachting, established in 2012, and CEO of Northrop & Johnson Asia-Pacific. A mechanical engineering graduate from the University of Wisconsin, Chen leads the yacht management and service divisions with teams in Kwun Tong, Sai Kung and Aberdeen. In 2025, NextWave's highlights included the third NextWave Beach Music Festival in Discovery Bay. As well as being a dealer for multiple brands, NextWave has a vast water toys portfolio and represents products including WhisperPower solutions and Dockmate remote docking systems.



**Tony CHEN**  
(TAIWAN)  
Simpson Marine's Taiwan Sales Manager, Chen has been instrumental in introducing luxury yachts to the Taiwan market and continued to sell Sanlorenzo motoryachts last year, while also enjoying success with Nautor Swan. Chen's lifelong connection to the sea began with designing and building his first sailing boat at age 12 in the Penghu Islands. An accomplished windsurfer and yachtsman, he has competed in the Taiwan Strait Race and Penghu Regatta Week multiple times. As the Keelboat Chief Executive of Penghu County Sailing Association and a member of the Chinese Taipei Sailing Association, Chen actively promotes sailing and yachting activities in Taiwan.



**May CHOI**  
(HONG KONG)  
Choi has been Yacht Management & Charter Manager at Simpson Marine since 2022, having spent three years as Charter Sales Manager (HK) since joining the company in May 2019. Choi – who holds academic qualifications in accounting and finance, and a certificate in superyacht operations – started her career as a Finance Director at an electronics company before becoming Office Manager at a wine import company that expanded into yacht chartering. In 2011, she joined Hong Kong Yachting as Operations Manager before moving to NextWave Yachting in 2015 as Charter Manager, focusing on charter sales and business development. Choi is also an expert in wine, sake and floral concepts.

**Kit CHOTITHAMAPORN**

(THAILAND)

Kit is Asia Regional Manager for Leopard Catamarans, which is preparing to stage the Asia premieres of the Leopard 46 and 52 sailing cats at this year's Singapore Yachting Festival, alongside the 53 Powercat. Last year's sales across Asia were dominated by sales of the brand's powercats – 40PC, 46PC and 53PC – and all three models were exhibited at the Singapore show. Kit also handles all Asia brokerage yacht sales for sister brands Sunsail and The Moorings, which form the world's largest charter company. Having developed his love for the sea and boats at a young age through his father, a keen recreational fisherman, he began his yachting career in 2003.

**Lawrence CHOW**

(HONG KONG)

Chow has been Chairman of the Hong Kong Boating Industry Association (HKBIA) since 2019 and is Chair of the ICOMIA Asia Working Group, which he helped set up in 2022. HKBIA holds regular meetings and discussions with the Government. Raised in a marine industry family, Chow is Manager of China Pacific Marine, which represents Jeanneau, Honda Marine, OXE Marine, e-Propulsion, Yanmar, Zodiac Milpro, Boston Whaler and Sunstream in Hong Kong and Macau. He is also the Director of Marine Asia, a marina consultancy that represents Poralu Marine in Hong Kong and Macau. From 2020-23, he was the Asia Representative of the ICOMIA Executive Committee.

**Johnny CHUEH**

(TAIWAN)

Chueh is Chairman and CEO of Ocean Alexander, a regular in the top rungs of the Global Order Book for 24m-plus superyachts, ranking eighth in the 2026 edition with 32 projects averaging 34.4m. The Taiwanese shipyard ranked eighth in 2025, 10th in 2024 and third in 2023. Based in Kaohsiung with a sister facility in Florida, Ocean Alexander specialises in flybridge and tri-deck motoryachts up to 120ft and its ranges include Revolution (27R, 30R, 35R), Legend (28L, 32L, 37L) and Puro (35P), having sold its final Explorer series model last year. Chueh has led the company since 2000, succeeding his father Alex who founded it in 1977.

**Ernesto 'Judes' ECHAUZ**

(PHILIPPINES)

Group Chairman of Standard Insurance (Philippines) and former President of the Philippine Sailing Association (PSA), Echauz is a long-time sponsor of sailing events in the country and supporter of the national team. For the 2025 SEA Games in Thailand in December, he bought Optimists, ILCA8s, 420s and 470s to assist in preparation. In December 2024, his all-Filipino team competed in the Rolex Sydney Hobart Yacht Race on the TP52 *Centennial 7*. A stalwart of Asian regattas on boats called *Centennial*, he won the 2023 Rolex China Sea Race line honours and IRC 0 on his Reichel/Pugh 75 *Standard Insurance Centennial 5*, having won twice overall (1998, 2008) on his Sydney 46 *Centennial 2*.

**Scott FINSTEN**

(THAILAND)

Harbour Master of Ocean Marina Jomtien, Finsten has overseen the development of Southeast Asia's biggest marina, which last year was accredited as a Platinum 5 Gold Anchor Marina, Superyacht Ready Marina and International Clean Marina by Marina Industries Association. The heart of boating in the Gulf of Thailand, the complex features over 450 berths and can accommodate 100m vessels. Finsten organises Grow Boating Pattaya industry gatherings, races and events including overnight sailing excursions to islands off the coast of Pattaya. He brings a wealth of knowledge from his tenure at the Cruising Yacht Club of Australia, host and organiser of the Rolex Sydney Hobart Yacht Race.

**Paul GRANGE**

(HONG KONG)

With business partner Thomas Woo, Grange is the co-founder of Marine Italia Asia, which represents Azimut in Hong Kong, Macau, Taiwan, China and Singapore, plus Aquila in Hong Kong and Singapore. Last year, the company celebrated the 10th anniversary of its partnership with Azimut and delivered new models such as the Seadeck 7 and 62 Fly. This year, deliveries will include the first Grande 30M to Hong Kong and a Grande 36M, the largest Azimut sold in mainland China. Grange splits his time between Hong Kong and Singapore, has worked in international yacht sales for over three decades, and initially moved to Hong Kong in 2012 to work as Head of Azimut for Simpson Marine.

**Kevin CORFA**

(HONG KONG)

Head of Asia for Fountaine Pajot and Dufour since 2018, Corfa oversaw another busy year for the French sister brands as ODSea+ hybrid versions became increasingly popular, with an electric Samana 59 sold to Thailand. In Korea, dealer HBS Marine sold two electric editions of the FP44, a model that debuted at the 2025 Cannes Yachting Festival with the FP41, itself among many models recently sold by Asia Yachting. Other highlights include the Shenzhen debut of a customised 'Asian-centric' Aura 51. Corfa also sees growing results from the increasingly popular Fountaine Pajot Open Days each July, a three-day event held in La Rochelle that last year attracted 400 visitors.

**Antony COWIE**

(HONG KONG)

Founder of boutique law firm Cowie & Co, which provides yachting legal advisory services in the Asia-Pacific, Cowie made headlines last September when he and UK-based Alex Teji formed Teji Cowie, 'The Superyacht Lawyers', to serve superyacht owners and industry stakeholders worldwide. Regularly involved in high-value yacht transactions in the Asia-Pacific and Europe, Cowie has over two decades experience working with leading global maritime law firms and in senior legal roles with global maritime-sector leaders. A member of the Royal Hong Kong Yacht Club, Cowie enjoys recreational sailing at weekends.

**Colin DAWSON**

(HONG KONG)

Based in Hong Kong since 1994, Dawson is a yacht-insurance broker with over three decades of experience in Asia-Pacific. In 2009, he set up The George Group, which partnered with Expat Marine until Howden Group acquired the latter in 2021. The George Group now partners with Howden's Hong Kong and regional offices. Dawson is a member of Global Marine Business Advisors and was the Founding Chairman of the Asia-Pacific Superyacht Association from 2011-16. A passionate conservationist, he set up The Elephant Foundation in 2014, hosts the annual Elephant Week in Hong Kong, and runs the San Fernando Race Foundation for underprivileged children in the Philippines.

**Cosmas GRELON**

(HONG KONG)

An accomplished sailor and sailing instructor, Grelon is Groupe Beneteau's Asia-Pacific Sales Director for Lagoon and Excess. Grelon, who speaks English, French and Mandarin, previously spent two years with Simpson Marine as its Beneteau Sales Manager. In the 2023 Rolex China Sea Race, he and his father sailed a Beneteau Figaro 3 to second overall and first in the double-handed class. Formerly a racing instructor at Aberdeen Boat Club then Performance Sailing Coach at the Vanke Meisha Academy in Shenzhen, he developed his business acumen working for Decathlon, growing the watersports department in both China and Hong Kong, before joining the marine industry in 2022.

**Erwan HER**

(HONG KONG)

Her has been Beneteau's Asia-Pacific Sales Director and Groupe Beneteau's Asia-Pacific Office Manager since 2021 and is now in his 10th year with the company. Having led a restructure of Beneteau's Asia dealerships, he is focused on enhancing the Beneteau brand in the Indonesian and Chinese markets, while driving growth throughout Asia-Pacific. This year, the brand's regional network is preparing to introduce multiple new models including the new Gran Turismo 35 and 40, and the Oceanis 47, as Beneteau celebrates the 40th anniversary of its renowned Oceanis line.

**Edwin HO**

(HONG KONG)

Ho is the founder and President of Starship Yachts, which was formed in 1994 and is Ferretti Group's long-time dealer in Hong Kong and Macau. In December, Starship collaborated with Ferretti Group Asia-Pacific at the Hong Kong International Boat Show at Club Marina Cove, showing a Wallywallywhy200, Ferretti Yachts Infynito 80 and Ferretti Yachts 580 – and concluded the year with a large sale. After the delivery of a second Riva 102' Corsaro Super into Hong Kong last year, the company is expecting a Ferretti Yachts 800 this spring. Ho is also Burgess' Chief Representative for Hong Kong and Macau.

**Tommy HO**  
(HONG KONG)

With over two decades of experience in yacht insurance for high-net-worth clients, Ho is the founder and CEO of Voyager Risk Solutions, specialising in luxury yacht, private client and corporate insurance solutions. He also offers yacht investment services through Beagle Asset Management and represents Electrine's electric and hybrid propulsion systems. A long-time boat owner and Royal Hong Kong Yacht Club member, he supports the development of sectors including repair and maintenance, and Hong Kong Sea School graduates. He serves as Chairman of the Hong Kong Yachting Association and Convener of the Marine Economic Professional Committee of the JSHK Innovative Collaboration Federation.

**Kenta INABA**  
(JAPAN)

Inaba is President and owner of Super Yacht Logistics Japan, a member of Global Marine Business Advisors, and a key promoter of the superyacht industry in Japan. Last October, he spoke at the ICOMIA World Marinas Conference in Venice. A sailor since his youth, Inaba has raced in the Rolex Sydney Hobart Yacht Race and RORC Transatlantic Race multiple times. In his 20s, he moved to Florida, where he was involved in designing the Lauderdale Marine Center and earned an MBA at the University of Miami. After returning to Japan, he worked for insurance and financial companies including Morgan Stanley in Tokyo from 2007-2015.

**Yunzhu JIN**  
(NETHERLANDS / ASIA)

Jin has been Asia Director for Amels and Damen Yachting from 2015. Born in China, she obtained an MBA with distinction in the Netherlands. As the first Chinese-national employee in the headquarters of Damen Shipyards Group, she focused firstly on commercial vessel sales in Greater China from 2006 to 2015. After that, she moved her position to Damen Yachting Shipyard to be responsible for sales in Asia-Pacific. While working in the Netherlands in the shipbuilding industry for almost 20 years, she has regularly commuted to Asian countries to develop her yachting business goals.

**Kevin KWAN**  
(HONG KONG)

Kwan is the co-founder, Managing Director and Head of Yacht Specialty Risks at Voyager Risk Solutions, which specialises in luxury yacht, private client and corporate insurance solutions. He has worked in the yacht-insurance sector for almost 15 years, building up a successful business portfolio at Aon Hong Kong before leaving in early 2018 and forming Voyager later that year. A licensed pleasure craft operator in Hong Kong for over 15 years, he has used his personal and career experience to build a strong client base, market network and reputation within the industry. Kwan formerly worked in marina development and planning projects, and in the banking sector.

**Karl KWOK**  
(HONG KONG)

Having first competed in the Admiral's Cup (and Rolex Fastnet Race) in 1995, Kwok led RHKYC to second place in the revived, two-team event last year, racing on his TP52 *Beau Geste*, multiple winner of the ORC Worlds Class A and other titles. Since the mid-1990s, he has owned over a dozen boats with the same name including other TP52s, two Maxis and a MOD70 trimaran. Racing since 1975, he is the first Chinese skipper to win the Rolex Sydney Hobart on handicap (1997). For Hong Kong, China, Kwok is a VP of the Sports Federation & Olympic Committee, and Honorary President of both the Sailing Federation and Windsurfing Association. The HKSAR Government awarded him a Medal of Honour in 2011 and a Bronze Bauhinia Star in 2019.

**Lester LAM**  
(HONG KONG)

Lester Lam is CEO of Lai Fung Holdings Limited, owned by Lai Sun Group, an early investor in prime real estate in China. He also serves on the board of Lai Sun Garment (International), Lai Sun Development and eSun Holdings. While his father Dr Peter Lam is Chairman of Camper & Nicholsons, Lester looks after Camper & Nicholsons Asia as Chairman and serves as its brand ambassador, sharing his two decades of experience of owning yachts and yacht building with potential and current yacht owners. He is an owner of yachts in both Hong Kong and the Mediterranean, a licensed operator of watercraft and an experienced wake surfer.

**Michel JOLY**  
(VIETNAM / HONG KONG)

Following a career in luxury and with a passion for sailing, Joly began working with Asiamarine as Regional Dealership Manager in 2020. He has since headed the dealership division of Asiamarine that now includes Beneteau (sailboats), Galeon, Lagoon, Nimbus, Pardo and Wellerraft. He is also the General Manager of Galeon Asia, exclusively representing the brand throughout Asia, and appointing and overseeing distributors for the motoryacht builder in each market. Joly frequently attends many of the leading boat shows around the world.

**Lyu KAMIKAGE**  
(JAPAN)

With almost four decades in the yachting industry, Kamikage represents Ferretti Group brands Ferretti Yachts, Pershing and Riva, and has run the Burgess office in Tokyo since 2010. Last year, he organised a Yacht Charter Show featuring a Riva 100' Corsaro, Riva 76' Perseo and Pershing 62. For Burgess, he principally focuses on yacht charter, sale and purchase, as well as marketing and PR events locally. Widely acknowledged as an industry leader in Japan, he represents several other yachting companies including Yachtalia and has a Seafarer dispatch business qualification.

**Bart KIMMAN**  
(NETHERLANDS / ASIA)

An experienced yachting and superyacht specialist now spending more time in Europe, Kimman is the founder of Asia Yacht Services (AYS) in Hong Kong, where Karen Ball is now Managing Director. An active dealer for Seawind, AYS also focuses on brokerage, charter and yacht management. Kimman continues as a sales broker for larger yachts and owner's representative for new builds. Based in Hong Kong since 1985, he had a successful career in finance before becoming a professional yacht broker in 2003. A long-time MYBA member, Kimman was head of Northrop & Johnson Asia (2008-18), Commercial Director of Camper & Nicholsons Asia (2018-21) and a consultant to Fraser Asia (2023-24).

**Dr Peter LAM**  
(HONG KONG)

Chairman of Hong Kong's Lai Sun Group, Dr Lam has been Chairman of Camper & Nicholsons since Lai Sun Group acquired the company in 2016. As Chairman of the Hong Kong Tourism Board, he was among VIP guests at the opening ceremony of the Lantau Yacht Club Boat Show in October 2025. Dr Lam's business interests range across property development, hotel investment, a restaurant group, operation of cinemas, movie making, music and entertainment. Dr Lam has over 30 years of international experience owning yachts. He is aboard his yachts in Hong Kong and the Mediterranean whenever he can find time away from his very busy schedule.

**Hakan LANGE**  
(THAILAND)

Founder and Managing Director of Derani Yachts, headquartered in Phuket with a new Malaysia office in Pangkor Marina, Lange expanded the company's new yachts portfolio last year. Having been appointed as the Marex representative in Thailand, Malaysia, Singapore and Indonesia, Derani was then appointed the Thailand and Malaysia dealer for Gulf Craft Group brands Majesty, Nomad and Oryx, which joined a portfolio including Axopar, Brabus, Greenline, Horizon and Fleming. The Swede, who has lived in Asia since 1990, spent 15 years in the merchant navy, holds a Master Mariners ticket, and has extensive experience of pleasure boating and Southeast Asia's cruising grounds.

**Francis LAPP**  
(UNITED ARAB EMIRATES)

Founder and President of Poland's Sunreef Yachts (2002), Lapp resides in the UAE, where the luxury catamaran builder has an office in Dubai and a production facility in Ras Al Khaimah, home to the Ultima series of powercats. The Ultima 55 had its world premiere at the 2025 Dubai International Boat Show. With ongoing demand for its bigger models, Sunreef was listed sixth among builders of 24m-plus yachts in the 2026 Global Order Book and ended last year with the launch of the first Eco version of its 100 Sunreef Power, produced in Gdansk. Last March, Sunreef opened the Sunreef Lounge in Shanghai, having launched the Sunreef Eco Club in Fuzhou in November 2024.

**Prilly LATUCOSINA**  
(INDONESIA)

An actress and producer, Latuconsina, 29, is one of Indonesia's most famous celebrities, boasting over 56 million Instagram followers. Describing herself as an ocean lover, rescue diver, free diver and angler, she joined the yachting industry with Salaya Yachts, which she co-founded with retired badminton star Kevin Sanjaya, part of the world's number one doubles team for over four years. At its launch event in Pantai Mutiara in January 2025, Salaya Yachts was announced as Jeanneau's exclusive partner in Indonesia, with attending VIPs including Ni Luh Puspa, Deputy Minister of Tourism, and a Merry Fisher 895 and Merry Fisher 1095 Fly providing cruises.

**Carmen LAU**  
(UK / HONG KONG)

Working between Asia and Europe as a Senior Advisor at Camper & Nicholsons since 2021, Lau has been with the company since 2017, as she helped set up and lead the company's Asia headquarters in Hong Kong and expanded its charter, management and brokerage services among Asia-based clients. Last year, she displayed the 67m *Global*, 37m *Zeepaard* and 33m *Mirae* at the Lantau Yacht Club Boat Show, and has been appointed sales agent for CL Yachts' CLX99 and CLC115. Having earned a business degree from the University of Toronto, she has worked in the superyacht industry since 2004, including for Kingship, Benetti and as an owner's representative through her own consultancy.

**Allen LENG**  
(CHINA)

Leng is Chairman and co-founder of Heysea Yachts, mainland China's most prolific builder of superyachts, including a 43m powercat. Last year, it debuted its Bill Dixon-designed Seaview 59 sailing cat at the International Multihull Show in France. Formerly Vice-Chair of the ISO's Large Yachts division, he has been a member of the Steering Committee of China Yachting Development Experts since 2020. Leng majored in naval architecture and ocean engineering at the Huazhong University of Science and Technology (1983-1987). From 1995, he lived in New Zealand for four years, then returned to China to work in the IT industry before forming Heysea in 2007 with two partners.

**Martin LO**  
(HONG KONG)

A Director of Cheoy Lee and its luxury motor yacht brand, CL Yachts, Martin Lo is one of Asia's most knowledgeable and experienced boat builders. He has spearheaded the growth of CL Yachts, which, with Cheoy Lee, won the Builder in Asia category at the 2025 Yacht Style Awards. A graduate of the Rhode Island School of Design, Lo is one of eight brothers who are Directors at Cheoy Lee and the fourth generation of the family that founded the business in Shanghai. Among three brothers based at the Doumen shipyard in Zhuhai, west of Hong Kong, he has long been a key figure on the production side, helping Lloyd's with its fibreglass quality-assurance programme in the 1980s.

**Trixie LOH MIRMAND**  
(UNITED ARAB EMIRATES)

Executive Vice President of Dubai World Trade Centre (DWTC) since 2005, LohMirmand heads its Events Management arm and is responsible for the organisation of its diverse portfolio including the Dubai International Boat Show, the Middle East's biggest yachting event. Charged with catalysing international trade and investments via business events, the Singaporean has also led the creation of city-wide festivals such as the Dubai Food Festival and Dubai Fitness Challenge. Since 2022, she has also been CEO of KAOUN International, DWTC's overseas international events company. Before joining DWTC, she worked for Reed Exhibitions for nine years.

**John LU**  
(TAIWAN)

Lu is President of Horizon Yachts, which he co-founded in 1987 in Kaohsiung, where it has four sites including a marina. Since entering the 80ft market in 1994, the Taiwanese builder has produced more than 270 yachts over 24m and is established as one of Asia's most prolific superyacht builders. A regular in the *Global Order Book*'s top 20, it ranked 14th in 2026. As well as monohull motoryachts (62-150ft), it produces the PC Series of powercats (60-74ft). Horizon was the first Asia-based member of SYBAss (Superyacht Builders Association) and its key markets are North America, Australia and Europe. In 2022, Lu received a Lifetime Achievement Award at the Boat Builder Awards in Amsterdam.

**James LI**  
(CHINA)

Li is the founder of Speedo Marine (2003), whose new-yacht portfolio includes Ferretti Yachts, Pershing and Riva from Italy's Ferretti Group, Prestige and Jeanneau from France's Groupe Beneteau, and catamaran builder Fountaine Pajot of France. Headquartered in Shenzhen, the company has multiple sales and service centres along the coast. Last year, Speedo Marine's collaborations with Ferretti Group included the China debut of Wally's wallywhy200 in Shenzhen and an Italian-themed aperitivo party at Casa Ferrari in Shanghai. In Yangzhou, the dealership hosted the three-day, three-boat Jeanneau Days event at Phoenix Island Yacht Club.

**Li Quanhui**  
(CHINA)

Li is the long-time President of World Sailing, whose most recent annual conference in Ireland in November 2025 was attended by over 400 delegates from more than 80 countries. First elected in 2020, he is currently serving his second four-year term, having been re-elected in Singapore in November 2024. Earlier that year, Li's leadership was in the spotlight at the Olympic Games in France, where sailing events in 10 disciplines were held in Marseille. Li's former World Sailing roles include Vice-President (2013-2020), International Judge (1998-2012) and Council Member (2006-12). Li was also heavily involved in the 2008 Olympics competition in Qingdao, China.

**Hans LO**  
(HONG KONG)

Deputy Director of CL Yachts, Hans Lo is a fifth-generation member of the family that has owned Cheoy Lee. CL Yachts concluded 2025 with the sale of the Jozeph Forakis-designed CLX96, which was sold by Denison Yachting and named *Reunion*. CL Yachts' new designs include CLX99, an evolution of the X series flagship, and the CLC115 powercat, while the first CLB65 SUV will launch this year. Having studied civil engineering in Canada, Lo returned to Hong Kong in 2010 to work at Cheoy Lee as a Production Manager before moving into marketing. In 2018, he helped launch CL Yachts, whose models also include CLA76, CLB65, CLB72 and CLB88.

**Daniele LUCA**  
(HONG KONG)

Luca has been CEO of Simpson Marine and Sanlorenzo Asia-Pacific since March 2025. He moved to Hong Kong from Italy, where he had been Executive Sales Director of Sanlorenzo's Yacht Business Unit from August 2023, leading commercial operations in the EMEA, APAC, NAFTA and LATAM markets, and overseeing development of the sales and distribution network. Luca, who holds an Executive MBA from the ESCP Business School in Paris, has over 20 years of experience in leadership roles within the energy transition and automotive sectors, with expertise in business development, strategic partnerships, and management of complex B2B and B2C operations.

**Chanyo MANAKULSAWASD**  
(THAILAND)

Chanyo is the founder and CEO of MarineXplorer, the exclusive Thailand dealer for Nerea Yacht and Schaefer Yachts, and a superyacht broker. During his two previous roles, he represented Ferretti Group brands in Thailand for almost five years. An engineer, Chanyo started his career with Caterpillar and after five years joined MTU as Sales and Marketing Manager, supplying marine engines. He was Thailand Country Manager for Emerson, a manufacturer of industrial products, for seven years before joining the luxury yachting industry in 2015 with Azimut Yachts Thailand, where he was Operations Director.

**Yann MARTINIE DE MAISONNEUVE**  
(INDONESIA)

A marine carpenter by trade, Martinie de Maisonneuve is the Executive Chairman and co-founder of Pacific High, the phinisi yacht builder and charter operator he launched in 2018 with Peter and Charlotte Gaslaard. After sailing more than 100,000nm across Indonesia and building yachts in Sulawesi since 2009, he now leads a company that designs, builds, owns and operates its fleet, currently on its seventh yacht with 49m and 54m projects underway. Pacific High is also developing larger wooden vessels while expanding into waterfront real estate, hospitality, aviation and luxury management services.

**Eugene MERCADO**  
(SINGAPORE)

An RSYC Committee Member, Mercado owns UX Marine – builder of the Noordic series – with Mike Johnston and Captain David Romeril. A designer, boat skipper and marine electrician, Mercado is UX Marine's Director of R&D and Expansion. Born in Mexico, he has worked around the world including in Canada, New Zealand – where he took up sailing – and Thailand, as a diving instructor. Arriving in Singapore in 2019 as Head of User Experience ('UX') for a FinTech company, he immersed himself in the marine world and launched UX Marine in 2022, first building in South Africa then China from 2025. The company has exhibited at the Singapore Yachting Festival since 2024.

**Nicolas MONGES**  
(THAILAND)

Monges is co-founder and Managing Director of Asia Global Yachting (AGY). He partners with Indonesian phinisi builder Persée, which is actively involved in the development and build of new yachts. AGY operates charter, brokerage and yacht management across Thailand, Indonesia, Myanmar and Japan, and recently opened operations in Japan with a Tokyo office. AGY is also co-central charter agent of the 42m *Song of Songs*. The company represents C-Tender and C-Boat, plus the Icon and Open series developed by BMW and Tyde. AGY won Best Asia-Based Charter Company at the Yacht Style Awards in 2024 and 2025.

**Ben MOREAU**  
(VIETNAM)

Moreau has been Aquila's Regional Sales Director for Asia-Pacific since March 2025, driving a dealer network expansion for both Aquila Power Catamarans – including new partnerships with Europa Yachts in Indonesia and Tam Son Yachting in Vietnam – and Aquila Sail Catamarans. Having arrived in China in 2004 with Veolia, he has since built up 16 years of marine industry expertise throughout Asia, starting in 2009 when he co-founded Cape-10 in China and managed Groupe Beneteau brands for over seven years. In 2016, he moved to Vietnam to join Tam Son Yachting as Brands Director and was promoted to COO in 2019, representing the likes of Azimut, Beneteau, Lagoon and Saxdor.

**Eric NOYEL**  
(HONG KONG)

Noyel is a French entrepreneur and created Asiamarine, fuelled by his lifelong passion for yachting. After building and selling a successful Asian manufacturing and distribution company, he launched Asiamarine in 2013 in Hong Kong. One of the region's leading yacht brokerage, dealership, charter and management firms, Asiamarine has expanded across Southeast Asia, winning multiple awards and providing Fraser with a solid partner in the region. Noyel is also Managing Director of Fraser Asia.

**Takayuki NOZAWA**  
(JAPAN)

Nozawa is the President and owner of the Yasuda Shipyard Group, Azimut's exclusive dealer in Japan. In 2025, the company hosted the first Azimut Asian Rendez-Vous, a lavish four-day event featuring 100 VIP guests including Giovanna Vitelli and Marco Valle (Chair and CEO of Azimut|Benetti Group respectively) and 50 yacht owners from Asia. The Yasuda Shipyard was transformed into a brand showcase, while event highlights included a fleet cruise in Tokyo Bay, where guests on seven Azimut yachts enjoyed a spectacular firework display in the sky. The Yasuda Shipyard Group's interests include real estate and representation of international car and furniture brands.

**OH Kean Shen**  
(MALAYSIA)

Oh is the founder and Managing Director of Pen Marine (1998), Malaysia's best-known dealership, which represents Ferretti Group brands Ferretti Yachts, Pershing and Riva, as well as Jeanneau's Merry Fisher and Cap Camarat outboard motorboat ranges. Last year, Pen Marine staged premieres of the 79ft wallywhy150 from Wally's 'spaceship' series in both Penang and Langkawi. Among catamaran builders, Pen Marine has been delivering Leopards, while the company also has brokerage and charter divisions.

**Matthew NA NAGARA**  
(THAILAND)

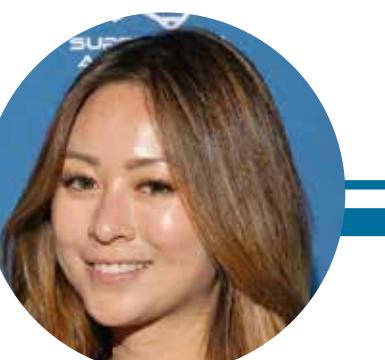
Matthew is owner and General Manager of Port Takola Yacht Marina and Boatyard in Krabi. Set on 100 acres of family estate, dating back to his great-grandfather's coconut oil plantation, Port Takola was developed by Matthew with his father, Surgeon Admiral Suriya (RTN), and is situated close to the mouth of the rivers that run through and around Krabi town. This year, the marina will complete a new clubhouse called the 'Capitainerie', which includes a 15m-long swimming pool, while there's ongoing expansion of both the in-water berths and hard stand maintenance area. He is a former Chairman of the Thai Yachting Business Association (TYBA).

**Yo NAKAMURA**  
(JAPAN)

Nakamura is Chief of the Domestic Sales Division at Yamaha Motor Co Ltd. He has overseen Yamaha boat marketing and the full direction of Prestige's business in Japan since 2021, following earlier roles in sales after joining the company in 2017. Drawing on experience that spans Yamaha boat building and Prestige dealership operations, Nakamura's strength lies in shaping strategies that align global brand standards with the expectations of the Japanese market. His strategic direction has enabled the sales team to achieve significant milestones, including more than 20 boats sold, the launch of Prestige Exclusive Days Japan, and the Asia-Pacific premiere of the F4.9.

**Duc Thuan NGUYEN**  
(VIETNAM)

Thuan has been a pioneer of the yachting industry in Vietnam since 2015, developing a comprehensive ecosystem of companies comprising Vietyacht, LuxYacht, Vietyacht Club, Vietmarina and Vietboat. Vietyacht is the exclusive dealer of Jeanneau, Prestige, Fountaine Pajot, Majesty and Nomad, while LuxYacht represents Ferretti Yachts, Pershing and Riva. Vietmarina has developed 12 marinas and jetties nationwide, while Vietyacht Club operates five key marinas in Ha Long, Hai Phong and Ho Chi Minh City alongside its premium charter services. Vietboat distributes marine equipment and manufactures water toys, highlighted by the Watercar.

**Della PEARCE**  
(SINGAPORE)

Boasting strong experience selling yachts and superyachts, Pearce is a Sales Broker for Camper & Nicholsons in Asia, with listings including the 52m *Solafide* that exhibited at last year's Monaco Yacht Show. She entered the industry in 2005, mentored by Scott Walker of Asia Pacific Superyachts Singapore, and apprenticed at Keppel Marina, assisting with RYA sailing courses before graduating from Singapore Maritime Academy. From 2011, she worked for Simpson Marine in Singapore and Hainan before joining Hong Seh Yachting in 2016, going on to sell many new yachts from Ferretti Group brands including the first new Wally and Custom Line models sold into Singapore.

**Andrew PITCHFORD**  
(HONG KONG)

Pitchford has been Ferretti Group Asia-Pacific's Sales Director since January 2023, having been Sales & Marketing Manager for almost four years. Highlights of 2025 included displays at the Singapore Yachting Festival and Hong Kong International Boat Show, country debuts of the wallywhy200 in China and wallywhy150 in Thailand, the second 'Dolcevita at Dusk' owners' event in Hong Kong, and a soiree at Casa Ferrari in Shanghai. The Brit moved to Hong Kong in early 2017 to become Princess's General Manager for Asia-Pacific, having worked as a broker for one of the British builder's UK dealers earlier in his career. Pitchford has worked in the luxury yacht sector since 2007.

**Meme POON**  
(HONG KONG)

Poon is the founder and General Manager of Grandtech International Engineering, which recently celebrated the opening of a new office in Kowloon Bay and is a regular exhibitor at boat shows in Hong Kong. As the official dealer for Volvo Penta engines in Hong Kong, Grandtech works with dealers representing the likes of Absolute, Azimut, Galeon, Invictus, Jeanneau, Nimbus, Prestige, Princess, Sessa and Sunseeker. The company also represents GoFilter, a German-made fuel cleaning system, and French Eaux, a premium water filter and fountain system. Poon holds an Advanced Diploma in China Business and a Bachelor of Management Studies.

**Jean-Marc POULET**  
(SINGAPORE)

Poulet joined Burgess in 2015 as Chairman for Asia and is a Senior Partner of the global brokerage house. Last year, the Asia chapter marked its 10th anniversary in Asia, won Global Brokerage in Asia (Above 40m) at the Yacht Style Awards, and completed its 40th superyacht transaction, with the sold yachts averaging about 53m in length and including six above 75m. Under his leadership, Burgess has expanded throughout Asia with offices and partnerships in Singapore, Hong Kong, Japan, Thailand, India and mainland China. An experienced yachtsman and former Senior Partner with McKinsey & Co, he owns a 33m yacht and has cruised extensively throughout Southeast Asia.

**Howard PRIME**  
(THAILAND)

Prime is the CEO of Primus Marine, which represents Beneteau, Aquila and Excess in Thailand. After co-founding Primus Marine in late 2024, he showcased the company at last year's Thailand International Boat Show by displaying six yachts, and planned to repeat the feat at the January 2026 edition, led by the Asia premiere of the Aquila 42 Coupe. The company hosted the Thailand premiere of the Excess 11 last October and will next welcome Excess 13 and 14 models. Before moving to Thailand in 2019 and spending 5½ years as Simpson Marine's Country Manager, the Brit held multiple roles within the yachting and car industries, representing leading brands in both.

**Raphael SACHS**  
(THAILAND)

Commercial Director for Asiamarine and a Yacht Broker with Fraser Thailand, Sachs also acts as Brand Manager for Tecnomar for Lamborghini Yachts and Nimbus across the region. Based in Asia for over two decades, he combines regional commercial strategy with hands-on deal execution, working closely with international shipyards and clients. After joining Asiamarine in Hong Kong in 2015, he was tasked with developing the group's commercial activities in Thailand and beyond. Now based in Bangkok, he focuses on growing Asiamarine's footprint and sales across Southeast Asia, including the structuring of innovative yacht investment and ownership models.

**Jonathan SIT**  
(SINGAPORE)

Sit is Regional General Manager, Marina Division, at SUTL Enterprise, overseeing the ONE°15 marina portfolio across the region. Since joining the group in 2014, Sit has played a key role in marina operations, acquisitions, management contracts and consultancy mandates, working with owners and stakeholders on development, repositioning and growth strategies. He champions major industry events, including the Singapore Yachting Festival, and drives launch management and operational excellence for both existing and new marinas. A Hong Kong native, Sit studied hotel management at Cornell University and holds an MBA from the National University of Singapore.

**Lies SOL**  
(THAILAND)

Sol is Head of Charter for Northrop & Johnson Asia Pacific, one of the few charter companies in Southeast Asia accepted by the prestigious MYBA YachtFolio. Sol first worked for Northrop & Johnson from 2013-18, then spent a year with Camper & Nicholsons before returning in 2019. An experienced sailor, she is a Board Member of the Thai Yachting Business Association (TYBA) and was on the organising committee for the annual Thailand Charter Week. From 1989, she crewed on large yachts in Asia, the Caribbean and Florida. Returning to Phuket in 2003, she worked in hospitality, PR and event organisation before specialising in charter.

**Julien SOLARI**  
(SINGAPORE / HONG KONG)

Solari is Asia Chief Commercial Officer of Camper & Nicholsons, responsible for driving the firm's growth and key client relationships across Asia-Pacific. Based between Singapore and Hong Kong, he leads brokerage, new-build and advisory activities in the region's fastest-growing UHNW markets. Since joining in 2023, he has overseen a new phase of growth for the brand, anchored by flagship transactions and a strengthened regional team. Born on the Côte d'Azur and educated in prestigious European universities, Solari combines European superyachting heritage with Asian market expertise and is a trusted advisor to many of the region's leading yacht owners.

**Tetsuo SEKIGUCHI**  
(JAPAN)

A leading figure in the Japanese yachting industry and for Groupe Beneteau, Sekiguchi is Chairman of First Marine (Beneteau, Lagoon) – headed by Shin Fujimoto (CEO and President) – plus Odyssey Marine (Jeanneau, Excess). Sekiguchi's long-standing relationship with Beneteau began in 1979, when he competed in the Aurore (now Solitaire du Figaro) in a First 30. First Marine and Odyssey Marine are leading exhibitors at the Japan International Boat Show, last year showing six Beneteau boats, three Jeanneau boats plus Lagoon 42 and Excess 14 sailing cats. New models this year could include the Asia premiere of the Beneteau Oceanis 47, Jeanneau Merry Fisher 1095 S2 and a Lagoon 43.

**Yukio SHINTANI**  
(JAPAN)

A yachting pioneer in Japan for over four decades, Shintani started out working for a yacht company after graduating. In 1983 he started Albatrosser Marine in Osaka to import yachts into Japan. In 1990 Albatrosser became Creation and started building yachts in Taiwan. In 1998, Horizon built its biggest yacht to date (33m) for Creation, and he has imported new yachts from Taiwan every year since. In 2019, he built a 43m ISA for Japan. He currently works to attract superyachts to Japan, working with the government on regulations and infrastructure. He's a leading investor in Superyacht Base Kobe and was instrumental in Kobe becoming host venue for this year's Asia-Pacific Superyacht Summit (May 7-8).

**Jojo SINGHMANEE**  
(THAILAND)

Tanyuta 'Jojo' Singhmanee is Managing Director of Asia Pacific Superyachts (APS) Phuket, which she co-founded with Gordon Fernandes in 2008. APS has helped arrange the visits of many of the biggest superyachts to enter Thailand and post-Covid was instrumental in obtaining permission for foreign-flagged yachts to check into the country again. Jojo, who has a Master's in Human Resources Management from UMDC University in Phuket, maintains strong connections with marine and government authorities in Thailand and is a regular visitor to the annual Monaco Yacht Show.

**Ewa STACHURSKA**  
(HONG KONG)

Stachurska celebrated 10 years at Simpson Marine/Sanlorenzo Asia-Pacific last August, having been promoted to Chief Marketing and Sustainability Officer in early 2025. From January 2007, she worked in the yachting industry in Poland, France and China before joining Simpson Marine in August 2015, first in Shanghai then Hong Kong. An expert in brand management, communications, partnerships and business development, she is an HKBIA Council Member and a member of the ICOMIA Asia Working Group. Outside work, she's a Role Model at Inspiring Girls, Mentor at The Women's Foundation, Board Member of The Marketing Society, and a member of 'Women to Watch' and the 30% Club.

**Nick STRATTON**  
(HONG KONG)

Working for Simpson Marine in Asia since 2010, Stratton is Chief Sales Officer at Simpson Marine/Sanlorenzo Asia-Pacific, overseeing the entire portfolio of brands: Sanlorenzo, Bluegame, Nautor Swan and Axopar. The Brit had another productive year in 2025, with sales of units across the SP, SD and SX composite ranges and the Alloy series, plus large brokerage sales. Formerly the company's Country Manager for Singapore and Sanlorenzo Asia Sales Manager, Stratton has sold more than 400 yachts in Asia. Before moving to the region, he worked in the yachting industry in the UK including as a Yacht Brokerage Manager for Ancasta from 2004-09. He owns a Highfield RIB.

**Benjamin TABUTEAU**  
(THAILAND)

Born in Phuket, Tabuteau has been General Manager of Asiamarine in Thailand since 2021, after it integrated with regional dealer Asia Marine, following a five-year partnership between the two companies. He is following in the footsteps of his father Vincent Tabuteau, who officially retired in that same year, having founded Asia Marine in 1989 and led one of Southeast Asia's longest-established marine tourism companies for over three decades. Tabuteau is also the Thailand head for Fraser, which Asiamarine has represented since 2018. Asiamarine and Fraser Thailand have offices in Phuket Boat Lagoon, Phuket Yacht Haven and Ocean Marina Jomtien.

**Arthur TAY**  
(SINGAPORE)

Arthur Tay is Chairman of SUTL Group, and CEO and Executive Director of SUTL Enterprise, a marina developer and operator behind the established ONE°15 marina brand. Its flagship, ONE°15 Marina Sentosa Cove, operates Singapore's largest berthed superyacht fleet, accommodating over 30 superyachts, and is complemented by the recent acquisition of Marina at Keppel Bay. Tay's group owns and organises the Singapore Yachting Festival, and founded Blue Water EduFest, a non-profit marine conservation event, in 2022. He serves on ICOMIA's Board of Directors and is Chairman of the Singapore Boating Industry Association (SBIA).

**TEE Tzer-yu**  
(TAIWAN)

A qualified naval architect, Tee is the co-founder and CEO of Amal Yachting, one of Taiwan's most established yacht groups, with offices in Taipei and Kaohsiung, and fully integrated marina and shipyard operations. Amal Yachting is the exclusive Taiwan dealer for Ferretti Group brands Ferretti Yachts, Pershing and Riva, while its portfolio also includes Axopar, Beneteau, Delta, Leopard, Targa and, since early 2025, Prestige. Tee is a long-standing sponsor of the Asia Night networking event held during the Cannes Yachting Festival, reflecting Amal Yachting's enduring presence and influence within the global yachting community.

**Tanguy TERTRAIS**  
(HONG KONG)

Tertrais has been Asia-Pacific Sales Director for Prestige and Jeanneau since September 2022, having previously been Northern Europe Sales Manager for both brands. Last year, he oversaw the appointments of Salaya Yachts as Jeanneau dealer in Indonesia, and Amal Yachting for Prestige in Taiwan. Other highlights included the Asia premiere of the Prestige F4.9 at the Japan International Boat Show, Asia Yachting's sale of Asia's first Prestige M8 and a three-day Jeanneau event with Speedo Marine in China. A former sailing instructor in his native France, Tertrais worked in Singapore from 2016-19 then returned to France and worked for Zodiac Nautic before joining Groupe Beneteau.

**Noboru WATANABE**  
(JAPAN)

Watanabe is the Chairman of the Riviera Group conglomerate. Its wide spread of businesses includes Riviera Boat & Yacht Sales, whose portfolio includes the likes of Nautor Swan, Cranchi, Lexus and Sea Ray. In 2025, Riviera Group hosted the first Swan Asian Regatta in Sagami Bay, where Watanabe finished third on his Swan 58 *Qualia Riviera*. Riviera Group's other business interests include real estate, marinas, hospitality, energy and sustainability, culture and education. The company's properties include the iconic Riviera Country Club in Los Angeles, which will host the golf competition at the LA28 Olympic Games.

**Kevin WHITCRAFT**  
(THAILAND)

Whitcraft is President of the Phuket King's Cup Committee and a leading competitor on *THA 72 Vayu*, the TP52 he owns with his brother Tom. In December 2025, *THA 72 Vayu* finished second in IRC Zero in the 37th King's Cup, with Her Majesty the Queen of Thailand part of the crew for the third successive year. Whitcraft won the King's Cup in 2016 and 2017. *Vayu* is a regular competitor in the 52 Super Series and last year finished eighth out of 13 teams in its fourth full season on the Mediterranean circuit. A former eight-year President of the International Optimist Dinghy Association (2017-25), Whitcraft is CEO of the RMA Group, a leading company in Southeast Asia.

**Benjamin WONG**  
(HONG KONG)

As Head of Transport, Logistics & Industrials for Invest Hong Kong (InvestHK), Wong is spearheading the government's efforts to attract investment in four new marina projects (Skytopia / Airport, Hung Hom, Aberdeen, Lamma) and attract stakeholders to advance the yachting ecosystem. Last May, he was part of the 'Hong Kong as a Superyacht Destination' panel at the Asia-Pacific Superyacht Summit in Hong Kong. Before and during the Monaco Yacht Show in late September, he spoke at the Smart & Sustainable Marina Rendezvous, Marine Money's Monaco Superyacht Forum, and Mare Forum's Super Yacht Europe.

**Hwee TIAH**  
(SINGAPORE)

Tiah recently completed 10 years with Burgess, having joined Jean-Marc Poulet's growing team in December 2015. Based in Singapore except for two years in Hong Kong (2017-2019), she is Burgess' Head of Charter and Business Development for Asia, and part of a four-strong core leadership team steering the brokerage house's activities in the region. Tiah also oversees affinity partnerships and last year added the Sanlorenzo SL118 *Octave* to the Burgess charter fleet in Asia. Prior to Burgess, she worked in senior positions within the shipping and marine insurance industries, having graduated from National University of Singapore with a Bachelor of Business Administration degree.

**Vu TRAN**  
(VIETNAM)

Tran is CEO of Tam Son Yachting, succeeding founder Dai Tu Doan Viet, who continues as Chairman. Joining the company in 2020 with strong experience in the yachting and car industries, Tran was Sales Marketing Manager then Commercial & Business Development Director. Headquartered in Ho Chi Minh City, Tam Son Yachting represents Azimut, Lagoon, Beneteau, Saxdor and, since 2025, Aquila. As well as new and brokerage yacht sales, the company provides yacht management, berthing, charter and aftersales service. Notable sales include Azimut's S7, Grande 25M, Grande 27M and a new Grande 32M – Vietnam's first luxury superyacht for charter.

**Laura VERBRUGGE**  
(HONG KONG)

With over a decade of experience in the Asian yachting market, Verbrugge is Sales Manager for Fraser Asia, focusing on superyacht transactions and client development while overseeing both the sales and charter teams across the region. Having previously spent six years building charter and yacht sales with Asiamarine, Verbrugge has developed a strong understanding of the ultra-high-net-worth client base in Asia and the role charter plays as a pathway to ownership. Well connected with family offices and repeat charter clients across Asia, she acts as a key link between Asia, Europe and the US, supporting global marketing initiatives and cross-regional collaboration.

**Thomas WOO**  
(HONG KONG)

Woo, one of Absolute Yachts' most successful dealers worldwide, founded Absolute Marine in Hong Kong in 2014. Last year, the company handed over a Navetta 58 to Taiwan and delivered a 56 Fly to Shenzhen. This year, the Navetta 53 – a Yacht Style Awards 2025 winner – is set for its Asia premiere at the Singapore Yachting Festival, while a 52 Fly and Navetta 64 are also among the provisional line-up. Woo, who regularly enjoys boating with friends and clients, is also Managing Director of Marine Italia, which he co-founded with Paul Grange in 2015. The following year, they set up the Marinetecc shipyard company in Shau Kei Wan.

**Mark WOODMANSEY**  
(HONG KONG / THAILAND)

Arguably the leading superyacht salesman in Asia, Woodmansey is Burgess' Head of Brokerage, Asia, a Partner and part of the region's core leadership team with Jean-Marc Poulet, Mark Woodmansey and Hwee Tiah. He joined Burgess in 2018 after 12 years at Lloyd's Register in Shanghai and the Netherlands, working as a senior surveyor and project manager involved in the build process of some of the top yachts in the world. Today, Xie manages Burgess' fleet of yachts both for charter and under private operation owned by Asian or Asia-based owners.

**Jiyu XIE**  
(MONACO)

Xie is Burgess' Fleet Manager Asia/ New Build Advisor based in Monaco, and is also part of the region's core leadership team with Jean-Marc Poulet, Mark Woodmansey and Hwee Tiah. He joined Burgess in 2018 after 12 years at Lloyd's Register in Shanghai and the Netherlands, working as a senior surveyor and project manager involved in the build process of some of the top yachts in the world. Today, Xie manages Burgess' fleet of yachts both for charter and under private operation owned by Asian or Asia-based owners.



**Frank XIONG**

(CHINA)

Frank Xiong is CEO and Managing Director of Sino Eagle, which produces Aquila power and sail catamarans at its purpose-built facility in Hangzhou. Created in 2012 in collaboration with US dealer MarineMax, Aquila (Latin for eagle) has grown to become the world's largest powercat brand. A leader in high-tech composite manufacturing, Sino Eagle was founded in 1985 by John Xiong, Frank's father. Born and raised in China, Frank went to college in Australia before returning to join a Sino Eagle subsidiary, Flying Eagle, producing rowing shells. After working in production, then international sales and business development, he rose to VP (2007) and CEO (2010), before focusing on Aquila.



**'Jackie' XU Jingkun**

(CHINA)

Last February, Xu – who lost the lower half of his left arm in a childhood accident – became the first sailor from China to complete the Vendée Globe, finishing 30th among the 40 competitors that started the 10th edition of the solo round-the-world race on November 10, 2024. In June 2024, the *Singchain Team Haikou* skipper finished 26th in the last qualifying race, the New York Vendée Les Sables d'Olonne transatlantic race to France. In late 2023, he completed back-to-back transatlantic races: first with Mike Golding in the Transat Jacques Vabre, then sailing solo in the Retour à la Base. In 2022, he finished 29th in the IMOCA class in the Route du Rhum transatlantic race.



**Lek Kornkanok YONGSAKUL**

(THAILAND)

Lek combines a multi-generational yachting heritage with modern vision as co-owner of V Yachts Asia, which represents Ferretti Group brands Ferretti Yachts, Pershing and Riva. The company enjoyed a milestone year in 2025, highlighted by the sales of Ferretti Yachts 580, 720 and 860 models from the brand's Flybridge line. In partnership with Ferretti Group Asia Pacific, V Yachts Asia also hosted the high-profile Thailand debut of the Wally wallywhy150, alongside a Ferretti Yachts 720 and 580, at the dealership's headquarters in Phuket Boat Lagoon. Lek remains focused on expanding Thailand's UHNW network and delivering world-class Italian craftsmanship to the region.



**Vrit YONGSAKUL**

(THAILAND)

Founder of Boat Lagoon Yachting (1994), Vrit leads one of Asia's largest yacht import, distribution and after-sales organisations, operating in Thailand, Singapore, Malaysia, Indonesia and the Maldives. A Princess dealer since 1994, the company's sales in recent years have included multiple units of both the flagship X95 and Y95 plus at least 10 transactions of the Y85. The company also represents Jeanneau and Sacs, while brokerage sales last year included a Ferretti Yachts 1000 in Hong Kong. Vrit has been Burgess' Chief Representative in Thailand since 2019 and last year partnered with Sanlorenzo Asia-Pacific to establish Sanlorenzo Thailand.



**Angel ZHOU**

(CHINA)

Zhou is Benetti's President of Sales for Asia and the new face of the Italian superyacht builder in the region. She was appointed last year following 18 years with Simpson Marine, where she led the opening of five branches in mainland China and became Group Vice President. Prior to joining Simpson Marine in November 2007, she worked on the China Cup International Regatta in Shenzhen. Throughout her career, Zhou has partnered with many of the world's top yachting brands and played a key role in the internationalisation of China's yachting sector. At Benetti, Zhou is responsible for managing commercial, marketing and customer satisfaction activities across the region.



**Brian ZHUANG**

(CHINA)

Zhuang is a Yacht Sales and Charter Broker with Northrop & Johnson, and heads Omnia Marine, which he founded in 2008 after returning to China from the US. Headquartered in Shenzhen with offices and sub-dealers around the country, Omnia Marine is one of China's leading dealerships and is a distributor for a wide range of international shipyards including Leopard, Dufour, Navan, Sessa, Quicksilver and Mastercraft. The company also provides maintenance services and yacht management. Zhuang is the former owner of Italy's Sessa Marine, acquiring the Bergamo-based builder in 2015 before selling in 2023 to owners of the brand's production facility in Brazil. ☯